



In all our actions is the desire to make lives better and happier.





# Our Business Philosophy

Understanding Clients Best Interests At Heart

We take the guesswork out of your hands and into ours. We personally oversee and care for your Property, from the delivery of your property to the first rental guests and beyond. We are a company that takes care of your property as if it's our own.



**Cohosting Program** 



Honesty, integrity, dedication and respect for our clients and guests

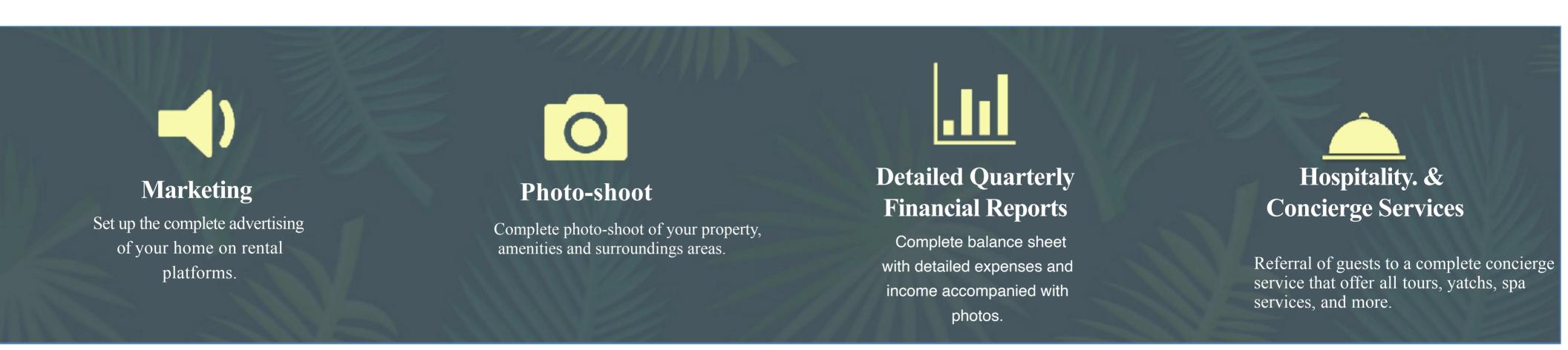


Financial and maintenance reports quarterly



## Our Services

WHAT WE DO



Booking.com



## Super Host Status





# Property Management

Owner Services & Vacation Rental



#### Listing

Continuous updates of the property listing and its information, pricing, rules and availability calendars online.



#### Communications

Immediate follow up with all the rental inquiries, rental issues, and owner questions.



#### Account Payment Services

Timely payment of all bills to avoid late penalties and interruption of services.

- · Electricity and water.
- · Internet, satellite or cable TV.
- · Property taxes & annual Fideicomiso permit fee.
- · Home Insurance



#### Personalized Attention

Check-ins and check outs are done by the guests, but we always have personal contact if the guest prefers this.



#### House Manual & Guest Guide

In every property we put a book with local knowledge, recommendations for activities, restaurants, beach clubs, places of interest, tourist hotspots, taxi numbers, emergency contacts, grocery stores, specific house rules, and more.



#### Refreshments & Amenities

Optional local amenities such as artisan shampoo, soap, conditioner and more provided at every checkin.



## House Manual and Guest Guide

Guests love to know about and have local recommendations







### Responsible Administration

Arranging and supervising cleanings.

Collection/refund of security deposit.

Inventory of unit before and after check in/check out.

Posting feedback and reviews for and from the guests.

Handling of and dispersement of funds.

#### Liaison with the Administration

We ensure all maintenance fees, reserve funds for the building/area, or any other fees due are paid on time.

Representation at the Homeowners at Annual Meetings.



## What You Will Get

#### NO WORRIES ABOUT YOUR PROPERTY!



### Unlimited Personal Usage

Subject to previous rental reservations.



### Maintenance and Expense Reports

Outlining all income, expenses and maintenance costs for the property. Detailed reports will be provided quarterly to the owner with accompanying photos of any work/maintenance done.



#### Complete Preventative Inspections

Every month we go through the unit thoroughly for any recommended work needed.



### Humidity Maintenance

We provide you run it with humidity control devices and air it out when it is not occupied.



#### Pool and Garden Maintenance

Full maintenance staff, all chemical sand equipment provided.



#### Co-Host Program

You will be able to be a co-host your property. Meaning you will be able to see all income, messages, bookings and all transaction with renters as they occur.



#### Complete Maintenance

AC units, water pumps, faucets, drains, fumigations, and other systems in your house will be inspected and maintained regularly.



### Priority to All Units

All our clients have the same priority regardless the type of unit or location.



## Services on a Fee Base

We have plans that suit all needs.



\$ Depends on the size and location of the property

All staffing, amenities, water, house cleaning supplies included

#### Maintenance

Based on Service Provided

AC cleaning, washing machine, or any maintenance needed

### Fumigation

Depending on the size and location of the property

Keeping away all the bugs from your property and ensuring the guests comfort and safety using BIO products

#### Home Staging and Landscaping Program

We offer assistance in helping you equip and fully furnish your home (\$150 USD per day), recommendations on furniture, transportation, decorations, receiving the furniture upon delivery (\$50 USD per day), as well as upgrades and everything needed to have your place looking great and ready for your enjoyment and the rental market.

#### Coordination of Maintenance and Repairs

Our complete Inspections are included in the monthly maintenance fee. The client pays for any maintenance work or repair work needed and we advise clients when it is time for the needed maintenance work or recommended work.









#### Preventative Maintenance Plan

\$75 USD

Every 2-3 months complete cleaning of all plumbing filters in the unit: faucets, shower-heads, draining/maintenance of the water heater, and washing machine hose filter cleanings, etc.

#### Air Conditioner Maintenance

\$75 USD

Complete disassembly and cleaning, pressure washing, checking the units for leaks and temperature of air, and filter cleaning. We recommend every 2-3 months full air conditioner service.

#### Windows-Screens

Regularly screens are ripped and torn by renters, birds, and other factors. We check and arrange replacement of all the damaged mosquito screens as needed on a regular basis. This ensures happy clients due to prevention of mosquitos and bugs entering the unit disturbing renters.

#### Painting your Unit

Inside/outside and touch ups.

We also arrange the full painting of your unit and touchups.





# Management Terms

30% Commission on gross rental income.
In our commission we cover the
17.77% Income Tax & 14.22 % VAT Tax

- Minimum One Year Contract for our rental services. After that time period owners can decide to renew or cancel with 90 days notice of contract end date (current and future reservations must be respected during/after cancellation).
- Expenses paid by owner: See above descriptions
- Extra expenses: Advertising expenses, repairs, maintenance work, fumigations, other expenses, dry cleaning, professional photography (instead of regular pictures), etc.
- Monthly Administration Cost: \$75 USD
- · Making sure your unit is always in tip top condition and ready for rentals.





#### Lane

staff from Coconut Rentals. We are most certain that all of our friends and anyone else that has the pleasure meeting and working

with you, will indeed have as Not only fantastic an experience as we have.

have we met such a wonderful person as you, we nowconsider you as one of our new dear friends.

Keep Up The Great Work!"

### Angela

"We are also fortunate that Ryan has taking care of my property and rental management services. He is wonderful to work with -- organized, very helpful, and very accessible.

Can't say enough about the Coconut Rentals team!"



Thank you for your interest in Coconut Casas and our Services

We look forward to hearing from you and any questions you may have about working with:





